#### **NATIONAL BANK OF CANADA** FINANCIAL MARKETS

November 8, 2018

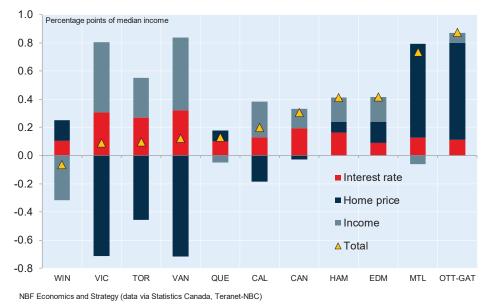
## Housing affordability worsens again in Q3 2018

By Matthieu Arseneau & Kyle Dahms

In Q3, affordability worsened in no less than 9 out of ten urban markets which explains the 13th consecutive deterioration of our urban composite index. Expensive housing markets such as Vancouver and Toronto slowed down markedly in 2018 and home prices even declined in Q3 due to the combined effect of rising mortgage rates (up for a fifth consecutive quarter) and macro prudential measures. Despite lower home prices, homebuyer affordability failed to improve as wages were down in those markets (left chart). Elsewhere, Montreal and Ottawa-Gatineau experienced the sharpest deteriorations in affordability among urban centers in Q3 but for another reason: home prices surged respectively by 2.1% and 2.5% Q/Q. These markets appear to be unaffected by rising interest rates and tighter credit standards as shown by resale market conditions being strongly tilted in favor of sellers. Looking at the national picture, while a significant portion of home buyers have been priced out of single-family homes, demand is currently strong for condos as shown by prices rising 6.8% over the past year (non-condo prices are flat). As a result, the affordability deterioration was more pronounced in this segment (vs. non-condo) in each of the last four quarters (right chart).

#### Canada: Q3 change in housing affordability in 10 metropolitan areas

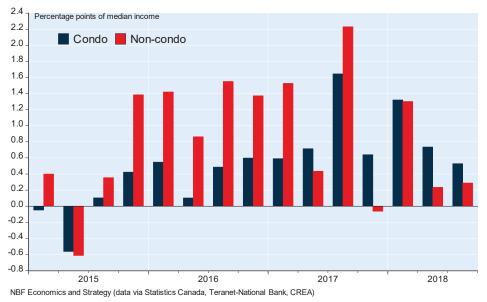
Q/Q change in mortgage payment on median-price home (25-year amortization, 5-year term)



#### HIGHLIGHTS:

- Canadian housing affordability deteriorated for a thirteenth consecutive quarter in Q3. The mortgage payment on a representative home as a percentage of income (MPPI) rose 0.3 points after a 0.3-point rise in Q2. Seasonally adjusted home prices edged down 0.1% in Q3 from Q2; the benchmark mortgage rate (5-year term) rose 4 basis points; and median household income fell 0.3% (-1.1% annualized, the first decline in over 2 years).
- The worst deteriorations were in Ottawa/Gatineau (+0.9 points) and Montreal (+0.7 points). The only market showing an improvement was Winnipeg (-0.1 points). The situation worsened slightly in Calgary (+0.2), Toronto (+0.1) and Vancouver (+0.1).
- Countrywide, affordability worsened in the condo segment (+0.9 point) while it improved in the non-condo (-0.2 point) portion.
- The time required to save for the down payment on a representative home at a savings rate of 10%, edged up from 57.2 to 57.3 months, between Q2 and Q3 2018.





Economics and Strategy

## Toronto

Toronto's housing affordability improved for the non-condo segment in the third quarter. That said, condos became less affordable in the same period. With non-condo ownership being unattainable for most households, a spillover could be headed towards the relatively more affordable condo segment. Prices for condos were up on a q/q (+1.7%) and y/y (+6.1%) basis. All in all, including home price increases for the condo segment and rising interest rates, the composite for all dwellings showed a tiny deterioration in the MPPI\* for the quarter (+0.1pp). \*See tables on page 12 for more information.

M	ortgage payme	ent as	a %	of income	(MPPI)
Non- Condo	72.8%		-	0.2%	Q/Q
			+	1.0%	Q/Q

NATIONAL BANK

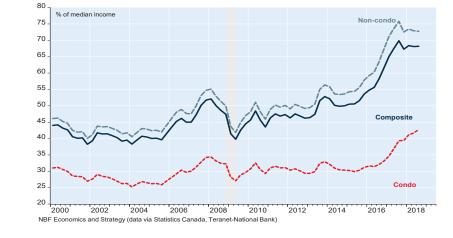
**FINANCIAL MARKETS** 

**OF CANADA** 

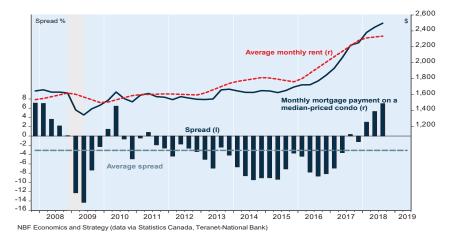
Non- Condo	\$887,025 Price of the representative home in the metropolitan market	\$159,289 Household annual income needed to afford the representative home	109 Months of saving required for the down payment (saving rate of 10%)	24.4% Premium for buying compared to the national urban composite
Condo	\$521,239 Price of the representative condo in the metropolitan market	\$93,602 Household annual income needed to afford the representative condo	46 Months of saving required for the down payment (saving rate of 10%)	7.0% Premium/discount for buying compared to renting a two-bedroom condo in the GTA

#### Toronto : Perspective on housing affordability

Monthly mortgage payment on median home price (25 year amortization, 5-year term)



Toronto: Buying compared to renting



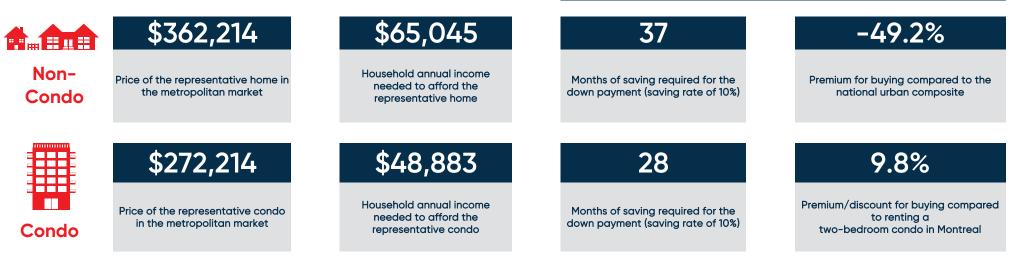
Economics and Strategy

## Montreal

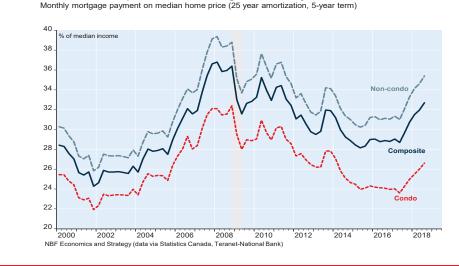
In Montreal, affordability as measured by the MPPI declined for both the condo (+0.6pp) and noncondo (+0.8pp) segments. The housing market is getting hotter in this comparatively affordable city. Accordingly, for the aggregate of all dwellings, the MPPI\* reached 32.7 %, its highest level since Q3 2011. Montreal experienced the second worst deterioration among the 10 urban centers covered in the report. On a yearly basis, home prices have risen by 5.3%, outpacing income growth which progressed 1.4 % in the same period. \*See tables on page 12 for more information.

Montreal : Perspective on housing affordability

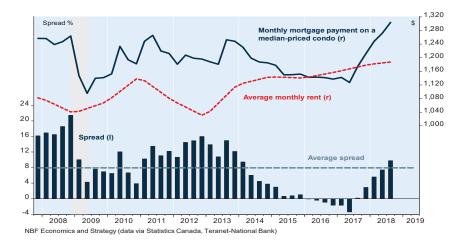
М	ortgage payme	ent as	a %	of income	(MPPI)
Non- Condo	35.4%		+	0.8%	Q/Q
	26.6%				



MONTREAL



Montreal: Buying compared to renting



\$1,327,085

Price of the representative home in

the metropolitan market

\$644,330

Price of the representative condo

in the metropolitan market

Vancouver : Perspective on housing affordability

Economics and Strategy

## Vancouver

Non-

Condo

Condo

Vancouver's housing affordability as quantified by the MPPI\* deteriorated for the c (+0.3%, a 13th consecutive deterioration) in the third guarter. A mortgage payment condo segment would require almost the totality of the total median household incor service. This percentage rose this quarter (+0.1pp) on the back of rising interest rate income growth. Home prices were down 0.9 in the last guarter but rose a countrywid over the past year. \*See tables on page 12 for more information.

Household annual income

needed to afford the

representative condo

prated for the condo sector gage payment for the non-	Mortgage payment as a % of income (MPPI)								
household income (98.5%) to ing interest rates and falling se a countrywide-high 6.9 %	Non- Condo98.5%Condo47.8%				Q/Q Q/Q				
\$238,313	411			86.1%					
Household annual income needed to afford the representative home	Months of saving required for the down payment (saving rate of 10%)		Premium for buying compared to the national urban composite						
\$115,706	61			62.0	0%				

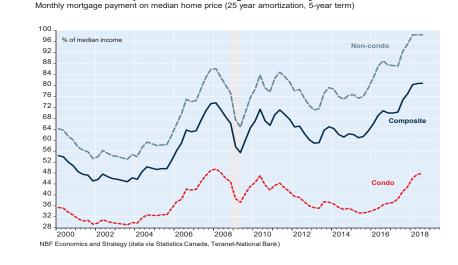
Months of saving required for the down payment (saving rate of 10%) Premium/discount for buying compared to renting a two-bedroom condo in Vancouver

NATIONAL BANK

**FINANCIAL MARKETS** 

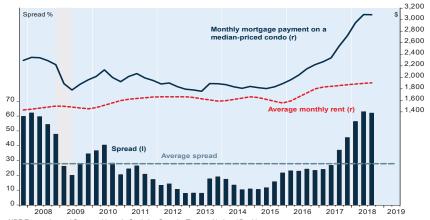
**OF CANADA** 





Vancouver: Buying compared to renting

Premium/discount for buying compared to renting a two-bedroom condo



NBF Economics and Strategy (data via Statistics Canada, Teranet-National Bank)

Economics and Strategy

## Calgary

In Calgary, the MPPI\* for both the non-condo and condo segments showed a deterioration in affordability of +0.2pp and +0.3pp respectively. That said, on an annual basis, the city composite experienced a decrease of 0.6 % in housing prices and a 1.1 % improvement in income. The 53-bps hike for mortgage rates overwhelmed the potential improvement in housing affordability. While Calgary is still affordable on a relative basis, our composite is at its worst since 2011. \*See tables on page 12 for more information.

M	ortgage payme	ent as	a %	of income	(MPPI)
Non- Condo	36.9%		+	0.2%	Q/Q
Condo	20.1%		+	0.3%	Q/Q

NATIONAL BANK

**FINANCIAL MARKETS** 

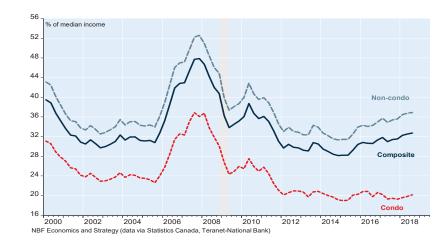
**OF CANADA** 



#### Calgary : Perspective on housing affordability

Monthly mortgage payment on median home price (25 year amortization, 5-year term)

CALGARY



Calgary: Buying compared to renting

Premium/discount for buying compared to renting a two-bedroom condo



NBF Economics and Strategy (data via Statistics Canada, Teranet-National Bank)

Economics and Strategy

## **Edmonton**

Edmonton saw a deterioration in affordability for non-condos (+0.5pp) and an improvement in the condo (-0.1pp) segment. Edmonton remains the most affordable city in the covered markets. Moreover, the 26 (non-condo) and 14 (condo) months of savings required for the down payment are the lowest amongst its peers. On an annual basis, the MPPI\* for the composite increased by 0.9-points. That deterioration was less severe comparatively to our urban composite. \*See tables on page 12 for more information.

Edmonton : Perspective on housing affordability

ovement in the vered markets.	M	ortgage payme	ent as	a %	of income (	(MPPI)	
n payment are reased by 0.9- *See tables on	Non- Condo	24.4%		+	0.5%	Q/Q	
	Condo	13.0%		-	0.1%	Q/Q	
)44		25		-39.8%			
ual income fford the ve home		aving required for the nt (saving rate of 10%)		Pre	emium for buying national urbar	compared to the composite	

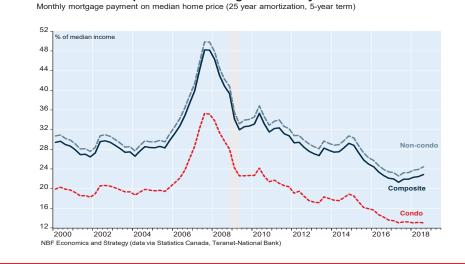
NATIONAL BANK

**FINANCIAL MARKETS** 

**OF CANADA** 

\$429,031 \$77,0 Non-Household annu Price of the representative home in needed to aff the metropolitan market Condo representativ \$228,536 \$41,040 -19.2% 14 Household annual income Premium/discount for buying compared Price of the representative condo Months of saving required for the needed to afford the to renting a down payment (saving rate of 10%) in the metropolitan market Condo two-bedroom condo in Edmonton representative condo

EDMONTON



Edmonton: Buying compared to renting

Premium/discount for buying compared to renting a two-bedroom condo



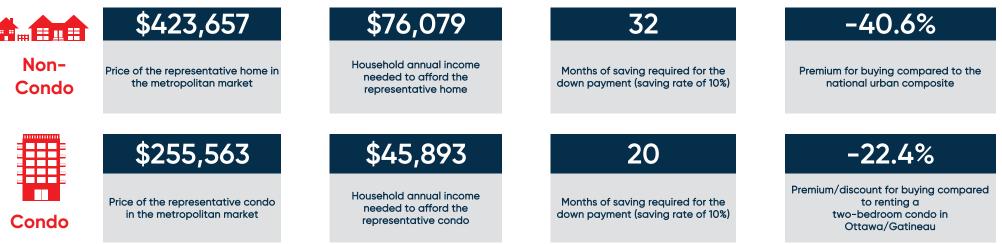
2008 2009 2010 2011 2012 2013 2014 2015 2016 2017 2018 NBF Economics and Strategy (data via Statistics Canada, Teranet-National Bank)

**Economics and Strategy** 

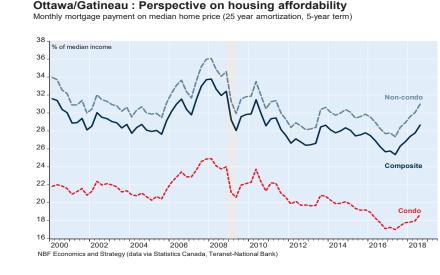
## Ottawa/Gatineau

In Ottawa-Gatineau, the MPPI\* for both the non-condo and condo segments showed a deterioration in affordability of +0.9 pp and +0.7pp, respectively. A rise in home prices for both segments of the market was the most significant contributor to the quarterly decline. For the aggregate of all dwellings, this was the fifth consecutive quarter of worsening for affordability (the largest among its peers), with a MPPI which rose 2.3pp from a year ago. Income grew at a respectable 3.1% on a yearly basis but was not enough to offset the increase in home prices and interest rates. \*See tables on page 12 for more information.

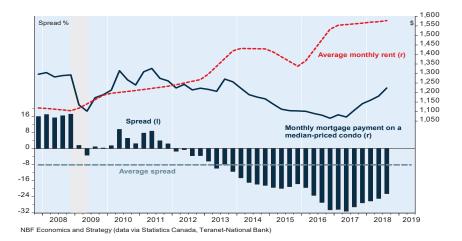
orices for both	IMI	ortgage payme	ent as	a %	orincom
ecline. For the fordability (the me grew at a	Non- Condo	31.0%		+	0.9%
me prices and	Condo			+	0.7%







Ottawa/Gatineau: Buying compared to renting Premium/discount for buying compared to renting a two-bedroom condo





e (MPPI)

\$284,968

Economics and Strategy

## **Quebec City**

Canada's second most affordable market became slightly less accessible in the quarter. Quebec's MPPI\* saw a deterioration in affordability (+0.1pp) for both the non-condo and condo segments. On a yearly basis for the composite of all dwellings, the MPPI rose 1.2-points, marking a fourth annual increase (the longest stretch since 2013). This decline in housing affordability can be partly attributed to a 53 bps increase of the mortgage rate as income and prices have not changed that much, rising 1.4 % and 0.4 % respectively. \*See tables on page 12 for more information.

Household annual income Price of the representative home in Months of saving required for the Premium for buying compared to the needed to afford the the metropolitan market down payment (saving rate of 10%) national urban composite representative home \$212,456 \$38,152 21 -3.5% Household annual income Premium/discount for buying compared Price of the representative condo Months of saving required for the needed to afford the to renting a in the metropolitan market down payment (saving rate of 10%) representative condo two-bedroom condo in Quebec City

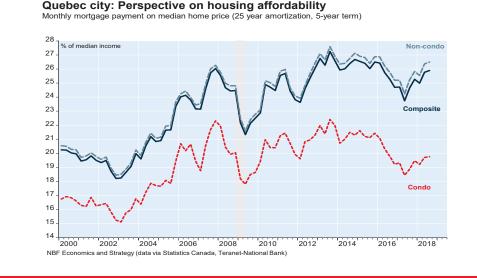
\$51,174

QUEBEC CITY

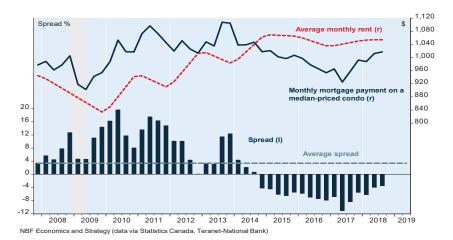
Non-

Condo

Condo



Quebec City: Buying compared to renting Premium/discount for buying compared to renting a two-bedroom condo





Economics and Strategy

## Winnipeg

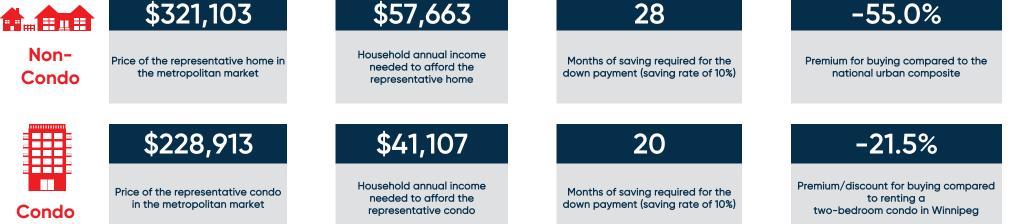
Winnipeg was the only market to have shown an improvement in housing affordability in C Indeed, the MPPI\* showed an amelioration in affordability for the non-condo (-0.1pp) and condo 0.2pp) seaments. For the agaregate of all dwellings, the MPPI fell for another guarter (0.1-poi after a 0.2-point decline in Q2. That said, the MPPI was up 1.5-points in the year as a 2. increment in income was more than offset by an increase of the mortgage rate and a progressi of home prices. \*See tables on page 12 for more information.

Q3. o (-	Μ	Mortgage payment as a % of income (MPPI)											
oint) 2.2%	Non- Condo	26.6%	▼ -	0.1%	Q/0								
oint)	Condo			0.2%	Q/0								

NATIONAL BANK **OF CANADA** 

**FINANCIAL MARKETS** 

 $\bigcirc$ 

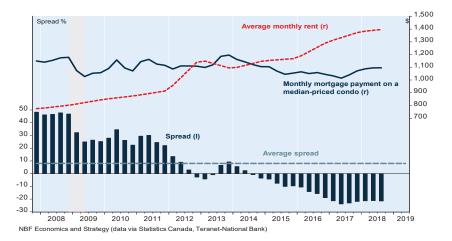


Winnipeg: Perspective on housing affordability Monthly mortgage payment on median home price (25 year amortization, 5-year term)





Winnipeg: Buying compared to renting



Economics and Strategy

## Hamilton

In Hamilton, the MPPI\* for both the non-condo and condo segments showed a deterioration in affordability of +0.4pp and +0.8pp respectively. For the aggregate of all dwellings, the MPPI rose by 0.4-point in Q3, reaching its highest since at least 2000 (41.8 %). That being said, the MPPI was up only 0.9-points from a year earlier, more modestly than the 1.9 point for our urban composite. This can be credited to prices declining by -0.3% y/y combined with income rising by 3.5% over that same period. \*See tables on page 12 for more information.

Hamilton: Perspective on housing affordability

a deterioration in lings, the MPPI rose	M	Mortgage payment as a % of income (MPPI)								
said, the MPPI was ir urban composite. ig by 3.5% over that	Non- Condo Condo					Q/Q Q/Q				
4,775		53	44.3% ▲ - 33.2% ▲ - 53		-18.2%					
l annual income to afford the ntative home		aving required for the nt (saving rate of 10%)		Pre	emium for buying national urbai	compared to the n composite				

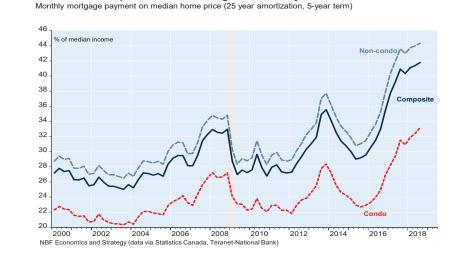
NATIONAL BANK

**FINANCIAL MARKETS** 

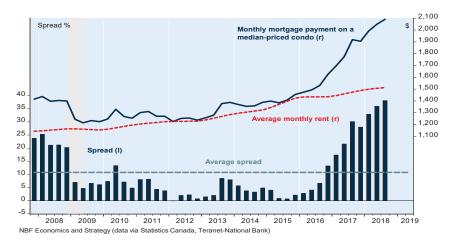
**OF CANADA** 

\$583,456 \$10 Non-Household Price of the representative home in needed t the metropolitan market Condo represer \$436,528 \$78,390 35 38.1% Household annual income Premium/discount for buying compared Price of the representative condo Months of saving required for the needed to afford the to renting a down payment (saving rate of 10%) in the metropolitan market Condo representative condo two-bedroom condo in Hamilton

# HAMILTON



Hamilton: Buying compared to renting



\$834,906

Price of the representative home in

the metropolitan market

\$483,325

Price of the representative condo

in the metropolitan market

Economics and Strategy

## Victoria

Non-

Condo

Condo

Victoria experienced a deterioration in affordability with the MPPI\* showing an improvement for non-condos (-0.2pp) and a significant worsening for the condo (+1.2pp) segment. For the composite of all dwellings, the MPPI rose by 0.1-point in Q3 up to 77.4 %. Affordability in Victoria now stands at its worst since Q2 of 2008. It was up 4.6-points from a year earlier as a result of higher rates and an increase in home prices (+5.0%) which more than offset the growth in income (+4.7%). \*See tables on page 12 for more information.

\$149,929

Household annual income

needed to afford the

representative home

\$86,794

Household annual income

needed to afford the

representative condo

M	ortgage payme	ent as	a %	of income (	MPPI)
Non- Condo	81.6%		-	0.2%	Q/Q
Condo	47.3%		+	1.2%	Q/Q
	119			17.1	%

Months of saving required for the down payment (saving rate of 10%)

49

Months of saving required for the down payment (saving rate of 10%)

Premium/discount for buying compared to renting a two-bedroom condo in Victoria

47.9%

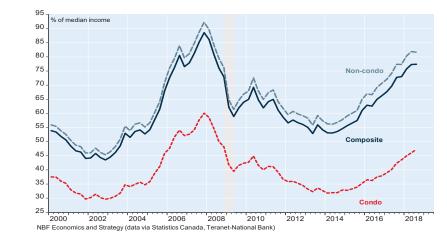
Premium for buying compared to the

national urban composite

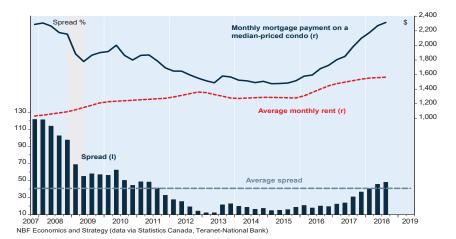
Victoria: Perspective on housing affordability

Monthly mortgage payment on median home price (25 year amortization, 5-year term)





Victoria: Buying compared to renting







45%

42%

59%

57%

58%

51%

61%

60%

49%

65,045 \$ 58,804

\$ 78,140

\$100,965

\$ 78,579

\$ 61,796

\$ 69,457

\$ 58,765

\$ 238,313 \$ 77,429

\$ 104,775 \$ 75,606

32.1

72.7

37.3

31.3

30.9

23.7

24.8

31.7

64.3

\$

\$ 90,104

\$ 51,174

\$

\$ 77,044

\$ 76,079

\$ 149,929

57,663

\$ 1,735

\$ 6,355

\$ 2,403

\$ 2,055

\$ 2,029

\$ 1,365

\$ 1,538

\$ 2,794

\$ 3,998

#### Housing affordability statistics

Table 1		А	В	С	D	Е	F	G	Н	Ι	J	К	L	М	
All dwellings	Ме	dian home price	Q/Q % change	Y/Y % change	Downpayment: Months of saving	Avg. Since 2000	*Mortgage payment as % of income	Q/Q diff. PP	Y/Y diff. PP	Avg. Since 2000	Qualifying annual Income	Median annual Income	Home- ownership rate (2016)	Monthly mortgage payment	
Urban Composite	\$	567,536	-0.1	0.7	57.3	33.5	49.0	0.3	1.9	39.7	\$ 101,916	\$ 66,527	68%	\$ 2,718	
Toronto	\$	831,218	-0.7	-4.7	99.6	44.3	68.2	0.1	-1.7	47.8	\$ 149,267	\$ 70,056	66%	\$ 3,980	
Montreal	\$	334,616	2.1	5.3	34.1	24.7	32.7	0.7	3.0	30.1	\$ 60,089	\$ 58,804	56%	\$ 1,602	
Vancouver	\$	1,088,798	-0.9	6.9	337.5	70.3	80.8	0.1	6.1	60.7	\$ 195,522	\$ 77,429	64%	\$ 5,214	
Calgary	\$	444,788	-0.6	-0.6	34.2	26.9	32.7	0.2	1.3	33.8	\$ 79,873	\$ 78,140	73%	\$ 2,130	
Edmonton	\$	401,616	0.7	-0.5	23.9	23.4	22.9	0.4	0.9	30.0	\$ 72,121	\$100,965	70%	\$ 1,923	
Ottawa/Gatineau	\$	391,898	2.5	5.9	29.9	23.6	28.7	0.9	2.3	28.9	\$ 70,376	\$ 78,579	67%	\$ 1,877	
Quebec	\$	278,497	0.3	0.4	27.0	19.6	25.9	0.1	1.2	23.4	\$ 50,012	\$ 61,796	60%	\$ 1,334	
Winnipeg	\$	318,942	0.6	2.3	27.6	20.7	26.4	-0.1	1.5	24.9	\$ 57,274	\$ 69,457	67%	\$ 1,527	
Hamilton	\$	549,921	0.2	-0.3	47.6	25.5	41.8	0.4	0.9	29.9	\$ 98,753	\$ 75,606	70%	\$ 2,633	
Victoria	\$	791,503	-0.9	5.0	110.6	52.9	77.4	0.1	4.6	61.2	\$ 142,135	\$ 58,765	63%	\$ 3,790	
Table 2		А	В	С	D	E	F	G	Н	I	J	K	L	М	Ν
Condo	Ме	dian home price	Q/Q % change	Y/Y % change	Downpayment: Months of saving	Avg. Since 2000	*Mortgage payment as % of income	Q/Q diff. PP	Y/Y diff. PP	Avg. Since 2000	Qualifying Income	Median Income	Home- ownership rate (2016)	Monthly mortgage payment	Monthly average rent
Urban Composite	\$	401,990	0.9	6.8	36.3	23.9	34.7	0.5	3.2	29.2	\$ 72,188	\$ 66,527	9%	\$ 1,925	\$ 1,829
Toronto	\$	521,239	1.7	6.1	46.5	25.7	42.8	1.0	3.4	30.7	\$ 93,602	\$ 70,056	15%	\$ 2,496	\$ 2,333
Montreal	\$	272,214	2.1	4.7	27.8	21.6	26.6	0.6	2.3	26.4	\$ 48,883	\$ 58,804	11%	\$ 1,304	\$ 1,187
Vancouver	\$	644,330	-0.5	14.4	61.1	31.3	47.8	0.3	6.5	37.5	\$ 115,706	\$ 77,429	22%	\$ 3,086	\$ 1,904
Calgary	\$	273,971	0.5	-1.0	21.0	19.1	20.1	0.3	0.7	24.4	\$ 49,199	\$ 78,140	14%	\$ 1,312	\$ 1,520
Edmonton	\$	228,536	-2.1	-6.2	13.6	15.6	13.0	-0.1	-0.2	20.2	\$ 41,040	\$100,965	12%	\$ 1,094	\$ 1,354
Ottawa/Gatineau	\$	255,563	3.2	4.2	19.5	17.0	18.7	0.7	1.3	21.0	\$ 45,893	\$ 78,579	9%	\$ 1,224	\$ 1,578
Quebec	\$	212,456	0.1	0.2	20.6	16.1	19.8	0.1	0.9	19.2	\$ 38,152	\$ 61,796	9%	\$ 1,017	\$ 1,054
Winnipeg	\$	228,913	-0.3	-0.6	19.8	17.1	18.9	-0.2	0.6	20.9	\$ 41,107	\$ 69,457	6%	\$ 1,096	\$ 1,396
Hamilton	\$	436,528	1.6	2.8	34.6	20.1	33.2	0.8	1.7	24.0	\$ 78,390	\$ 75,606	11%	\$ 2,090	\$ 1,514
Victoria	\$	483,325	1.6	10.2	49.3	31.2	47.3	1.2	4.9	39.2	\$ 86,794	\$ 58,765	14%	\$ 2,314	\$ 1,565
Table 3		А	В	С	D	E	F	G	Н	Ι	J	К	L	М	
Non-condo	Me	dian home price	Q/Q % change	Y/Y % change	Downpayment: Months of saving	Avg. Since 2000	*Mortgage payment as % of income	Q/Q diff. PP	Y/Y diff. PP	Avg. Since 2000	Qualifying Income	Median Income	Home- ownership rate (2016)	Monthly mortgage payment	
Urban Composite	\$	712,957	-0.2	-0.2	83.5	43.6	61.6	0.3	1.8	49.6	\$ 128,030	\$ 66,527	59%	\$ 3,414	
Toronto	\$	887,025	-1.0	-6.3	109.1	47.8	72.8	-0.2	-3.0	50.9	\$ 159,289	\$ 70,056	52%	\$ 4,248	
1															

\$ 834,906 NBF Economics and Strategy (data via Statistics Canada, Teranet-NBC, CREA)

\$ 362,214

\$ 1,327,085

\$ 501,759

\$ 429,031

\$ 423,657

\$ 284,968

\$ 321,103

\$ 583,456

Montreal

Calgary Edmonton

Quebec

Winnipeg

Hamilton

Victoria

Vancouver

Ottawa/Gatineau

2.1

-1.0

-0.7

1.0

2.4

0.3

0.6

0.0

-1.3

5.4

5.3

-0.5

0.3

6.1

0.5

2.6

-0.7

4.2

37.0

411.3

38.7

25.5

32.3

27.7

27.7

52.9

119.4

26.5

105.0

29.8

24.6

25.3

19.9

20.7

27.3

56.2

35.4

98.5

36.9

24.4

31.0

26.5

26.6

44.3

81.6

0.8

0.1

0.2

0.5

0.9

0.1

-0.1

0.4

-0.2

3.3

6.1

1.5

1.2

2.6

1.3

1.6

0.8

4.3

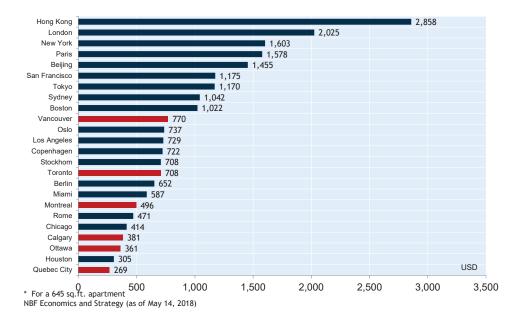
Economics and Strategy



#### Global perspective on housing affordability

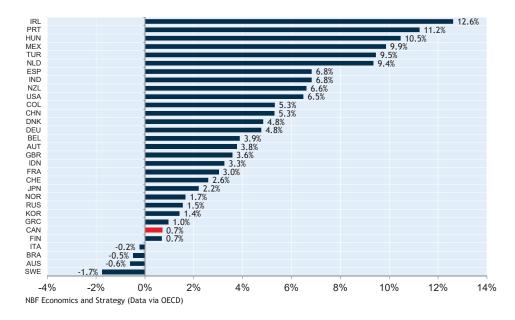
#### World: Home prices do not seem extreme in Canada

Price per square foot in USD for downtown living\* (summer 2018)



#### World: Perspective on home price growth

Home price percentage change year over year (Last data available)



#### Economics and Strategy

### Methodology

The National Bank Housing Affordability Report measures housing affordability in 10 major census metropolitan areas (CMAs) and summarizes the results in a weighted-average composite of the 10 CMAs. We track the **condo market**, **other dwellings** (single detached, semi-detached) and the **market as a whole**.

We measure two hurdles for the purchase of a home. First, a household must save the **down-payment** amount. We measure this requirement as the number of months a medianincome household will require to save for the minimum cash down payment (CMHC insured mortgage) of the representative home at a savings rate of 10% of its pre-tax income. We evaluate the representative home using the Teranet–National Bank House Price Index for the market in question to calculate the home price for months before and after the median home price measured by the 2016 Census. For **median household income** in each CMA, we take the Statistics Canada annual data up to 2013. For subsequent months, we extend the series using average weekly earnings growth as a proxy.

The second hurdle for the purchase of a home is the monthly mortgage payment. We measure this as the monthly payment on a median-priced home assuming a 25-year amortization period and a 5-year term. The resulting amount is presented as a percentage of income calculated as described above (sometimes referred as **MPPI**). Note that we do not take the down payment into account in this calculation because there is an opportunity cost in a household's use of these funds for that purpose. Also, we do not wish policy changes in this regard to affect our indicator over time. We also calculate the income needed to purchase the median property assuming that household devote 32% of its pre-tax income for mortgage payment (defined as **qualifying income**). For the condo market, we also compare the monthly mortgage payment to the average rent for a two-bedroom condo in the same market. We calculate that rent from annual CMHC data, updated to the current month by the rent component of the Consumer Price Index. Note that data in the report was seasonally adjusted when necessary.



Economics and Strategy

**NATIONAL BANK OF CANADA** FINANCIAL MARKETS

# Montreal Office 514-879-2529

#### **Stéfane Marion**

Chief Economist and Strategist stefane.marion@nbc.ca

#### **Krishen Rangasamy**

Senior Economist krishen.rangasamy@nbc.ca

#### Kyle Dahms

Economist kyle.dahms@nbc.ca

#### Matthieu Arseneau Deputy Chief Economist

matthieu.arseneau@nbc.ca

#### Paul-André Pinsonnault

Senior Fixed Income Economist paulandre.pinsonnault@nbc.ca

#### **Jocelyn Paquet**

Economist jocelyn.paquet@nbc.ca

#### Marc Pinsonneault Senior Economist

marc.pinsonneault@nbc.ca

#### Angelo Katsoras Geopolitical Analyst

angelo.katsoras@nbc.ca

# **Toronto Office** 416-869-8598

Warren Lovely MD & Head of Public Sector Strategy warren.lovely@nbc.ca

#### General

This Report was prepared by National Bank Financial, Inc. (NBF), (a Canadian investment dealer, member of IIROC), an indirect wholly owned subsidiary of National Bank of Canada. National Bank of Canada is a public company listed on the Toronto Stock Exchange.

The particulars contained herein were obtained from sources which we believe to be reliable but are not guaranteed by us and may be incomplete and may be subject to change without notice. The information is current as of the date of this document. Neither the author nor NBF assumes any obligation to update the information or advise on further developments relating to the topics or securities discussed. The opinions expressed are based upon the author(s) analysis and interpretation of these particulars and are not to be construed as a solicitation or offer to buy or sell the securities mentioned herein, and nothing in this Report constitutes a representation that any investment strategy or recommendation contained herein is suitable or appropriate to a recipient's individual circumstances. In all cases, investors should conduct their own investigation and analysis of such information before taking or omitting to take any action in relation to securities or markets that are analyzed in this Report. The Report alone is not intended to form the basis for an investment decision, or to replace any due diligence or analytical work required by you in making an investment decision.

This Report is for distribution only under such circumstances as may be permitted by applicable law. This Report is not directed at you if NBF or any affiliate distributing this Report is prohibited or restricted by any legislation or regulation in any jurisdiction from making it available to you. You should satisfy yourself before reading it that NBF is permitted to provide this Report to you under relevant legislation and regulations.

#### National Bank of Canada Financial Markets is a trade name used by National Bank Financial and National Bank of Canada Financial Inc.

National Bank Financial Inc. or an affiliate thereof, owns or controls an equity interest in TMX Group Limited ("TMX Group") and has a nominee director serving on the TMX Group's board of directors. As such, each such investment dealer may be considered to have an economic interest in the listing of securities on any exchange owned or operated by TMX Group, including the Toronto Stock Exchange, the TSX Venture Exchange and the Alpha Exchange. No person or company is required to obtain products or services from TMX Group or its affiliates as a condition of any such dealer supplying or continuing to supply a product or service.

#### **Canadian Residents**

NBF or its affiliates may engage in any trading strategies described herein for their own account or on a discretionary basis on behalf of certain clients and as market conditions change, may amend or change investment strategy including full and complete divestment. The trading interests of NBF and its affiliates may also be contrary to any opinions expressed in this Report.

NBF or its affiliates often act as financial advisor, agent or underwriter for certain issuers mentioned herein and may receive remuneration for its services. As well NBF and its affiliates and/or their officers, directors, representatives, associates, may have a position in the securities mentioned herein and may make purchases and/or sales of these securities from time to time in the open market or otherwise. NBF and its affiliates may make a market in securities mentioned in this Report. This Report may not be independent of the proprietary interests of NBF and its affiliates.

This Report is not considered a research product under Canadian law and regulation, and consequently is not governed by Canadian rules applicable to the publication and distribution of research Reports, including relevant restrictions or disclosures required to be included in research Reports.

#### **UK Residents**

This Report is a marketing document. This Report has not been prepared in accordance with EU legal requirements designed to promote the independence of investment research and it is not subject to any prohibition on dealing ahead of the dissemination of investment research. In respect of the distribution of this Report to UK residents, NBF has approved the contents (including, where necessary, for the purposes of Section 21(1) of the Financial Services and Markets Act 2000). This Report is for information purposes only and does not constitute a personal recommendation, or investment, legal or tax advice. NBF and/or its parent and/or any companies within or affiliates of the National Bank of Canada group and/or any of their directors, officers and employees may have or may have had interests or long or short positions in, and may at any time make purchases and/or sales as principal or agent, or may act or may have acted as market maker in the relevant investments or related investments discussed in this Report, or may act or have acted as investment and/or commercial banker with respect hereto. The value of investments, and the income derived from them, can go down as well as up and you may not get back the amount invested. Past performance is not a guide to future performance. If an investment is denominated in a foreign currency, rates of exchange may have an adverse effect on the value of the risks to which they are exposed. Certain transactions, including those involving futures, swaps, and other derivatives, give rise to substantial risk and are not suitable for all investors. The investments contained in this Report are not available to retail customers and this report is not any offer to buy or subscribe for the securities described herein nor shall it or any part of it form the basis of or be relied on in connection with any contract or commitment whatsoever.

#### Economics and Strategy

This information is only for distribution to Eligible Counterparties and Professional Clients in the United Kingdom within the meaning of the rules of the Financial Conduct Authority. NBF is authorised and regulated by the Financial Conduct Authority and has its registered office at 71 Fenchurch Street, London, EC3M 4HD.

NATIONAL BANK

FINANCIAL MARKETS

**OF CANADA** 

NBF is not authorised by the Prudential Regulation Authority and the Financial Conduct Authority to accept deposits in the United Kingdom.

#### **U.S. Residents**

With respect to the distribution of this report in the United States of America, National Bank of Canada Financial Inc. ("NBCFI") which is regulated by the Financial Industry Regulatory Authority (FINRA) and a member of the Securities Investor Protection Corporation (SIPC), an affiliate of NBF, accepts responsibility for its contents, subject to any terms set out above.

To make further inquiry related to this report, or to effect any transaction, United States residents should contact their NBCFI registered representative.

This report is not a research report and is intended for Major U.S. Institutional Investors only. This report is not subject to U.S. independence and disclosure standards applicable to research reports.

#### **HK Residents**

With respect to the distribution of this report in Hong Kong by NBC Financial Markets Asia Limited ("NBCFMA") which is licensed by the Securities and Futures Commission ("SFC") to conduct Type 1 (dealing in securities) and Type 3 (leveraged foreign exchange trading) regulated activities, the contents of this report are solely for informational purposes. It has not been approved by, reviewed by, verified by or filed with any regulator in Hong Kong. Nothing herein is a recommendation, advice, offer or solicitation to buy or sell a product or service, nor an official confirmation of any transaction. None of the products issuers, NBCFMA or its affiliates or other persons or entities named herein are obliged to notify you of changes to any information and none of the foregoing assume any loss suffered by you in reliance of such information.

The content of this report may contain information about investment products which are not authorized by SFC for offering to the public in Hong Kong and such information will only be available to, those persons who are Professional Investors (as defined in the Securities and Futures Ordinance of Hong Kong ("SFO")). If you are in any doubt as to your status you should consult a financial adviser or contact us. This material is not meant to be marketing materials and is not intended for public distribution. Please note that neither this material nor the product referred to is authorized for sale by SFC. Please refer to product prospectus for full details.

There may be conflicts of interest relating to NBCFMA or its affiliates' businesses. These activities and interests include potential multiple advisory, transactional and other interests in securities and instruments that may be purchased or sold by NBCFMA or its affiliates, or in other investment vehicles which are managed by NBCFMA or its affiliates that may purchase or sell such securities and instruments.

No other entity within the National Bank of Canada group, including National Bank of Canada and National Bank Financial Inc, is licensed or registered with the SFC. Accordingly, such entities and their employees are not permitted and do not intend to: (i) carry on a business in any regulated activity in Hong Kong; (ii) hold themselves out as carrying on a business in any regulated activity in Hong Kong; or (iii) actively market their services to the Hong Kong public.

#### Copyright

This Report may not be reproduced in whole or in part, or further distributed or published or referred to in any manner whatsoever, nor may the information, opinions or conclusions contained in it be referred to without in each case the prior express written consent of NBF.

#### Disclaimer: Teranet - National Bank House Price Index

The index data and related information and materials ("Index Data") are protected by copyright law, both individually and as a collective work or compilation, and by trade-mark law, and other applicable laws. National Bank of Canada ("NBC") and Teranet Enterprises Inc. ("Teranet") grant to you a limited non-exclusive, non-transferable license to view, copy and print this report, provided that all copies that you make must be solely for your non-commercial, personal use, and must retain all copyright and other notices that are required. Except as provided in the previous sentence, you may not (for either commercial or non-commercial use) use, distribute, sell, modify, transmit, revise, reverse engineer, republish, post or create derivative works (where applicable) of any content of this report without the prior written permission of Teranet and National Bank (who are referred to collectively herein as the "Index Data Providers". Without limiting the generality of the foregoing, the Index Data and other Index Data Provider intellectual property contained in this report may not be used as a basis for any financial instruments or products (including, without limitation, passively managed funds and index-linked derivative securities), or used to verify or correct data in any other compilation of data or index, or used to create any other data or index (custom or otherwise), without the Index Data Providers' prior written permission. You acknowledge and agree that you will not acquire any rights or licenses in the content of this report. The Index Data is for informational purposes only, and the user of the information contained in the Index Data assumes the entire risk of any use made of the Index Data. You understand and agree that the Index Data is provided "as is" and neither NBC nor Teranet warrants the accuracy, completeness, non-infringement, originality, timeliness or any other characteristic of the Index Data. The Index Data is not an offer or recommendation to buy or sell or a solicitation of an offer to buy or sell any security or instrument or to participate in any particular trading strategy. Further, none of the Index Data is intended to constitute investment advice or a recommendation to make (or refrain from making) any kind of investment decision and may not be relied on as such. Reproduction, redistribution or any other form of copying or transmission of the Index Data without the Index Data Providers' prior written consent is strictly prohibited. Without limiting the generality of the foregoing, the Index Data and other Index Data Provider intellectual property may not be used as a basis for any financial instruments or products (including, without limitation, passively managed funds and index-linked derivative securities), or used to verify or correct data in any other compilation of data or index, or used to create any other data or index (custom or otherwise), without the Index Data Providers' prior written permission. In no event shall any of NBC, Teranet, their respective affiliates, any of their or their direct or indirect information providers nor any other third party involved in, or related to, compiling, computing or creating any of the Index Data (collectively, the "Index Data Provider Parties") have any liability to any person or entity for any damages, whether direct, indirect, special, incidental, punitive, consequential (including, without limitation, loss of use, lost profits or revenues or any other economic loss) arising in any manner out of your use or inability to use any of the Index Data contained in this report, even if such party might have anticipated, or was advised or notified of, the possibility of such damages.